

References for the MRFC Exam Preparation

The IARFC Education Committee provides a suggested reference list as a resource that may be useful to supplement the education and experience related to competent performance as a Master Registered Financial Consultant. Candidates are encouraged to review resources and information in content areas where skills or knowledge may be weak. Questions requiring analyses, evaluation and interpretation may be based on facts found in references, but answering the questions may require application skills acquired during the candidate's required years of experience.

The MRFC Certification Board does not recommend that candidates memorize all recommended references. The information tested on the examination pertains to the common body of knowledge which is delineated in the MRFC Examination Content Outline.

The MRFC Certification Board does not endorse any particular text or author. This list is not intended to be inclusive, but reflects references used to support the test development process. Use of the references does not guarantee successful performance on the examination.

2014 Field Guide to Financial Planning

ISBN: 978-1-9398294-7-4

www.NUCO.com

Client Acquisition – A Success Guide for Financial Service Professionals

ISBN: 978-1-4243330-0-4

<http://store.iarfc.org/mrfcexampreparation.aspx>

The Client Engagement – Beginning the New Relationship in the Most Professional Manner

ISBN: 978-0-9796451-2-9

<http://store.iarfc.org/mrfcexampreparation.aspx>

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www.TheAmericanCollege.edu

Essentials of Life Insurance Products

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Financial Fitness for Life

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www.Amazon.com

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www.TheAmericanCollege.edu

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IARFC Code of Ethics

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www.Amazon.com

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